

Arie Serrant

Brooklyn, NY

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EDUCATION

Cornell University, Dyson School of Applied Economics and Management

Ithaca, NY

Bachelor of Science in Applied Economics and Management

Expected: May 2024

GPA: 3.8 (Fall 2020 - Present)

Awards: Isenberg National Stock Pitch Competition - 3rd place (2023), Engage UIC National Stock Pitch Competition - Finalist (2023)

Relevant Coursework: Accounting, Spreadsheet Modeling, Corporate Finance, Macroeconomics, Microeconomics, Python, Calculus

PROFESSIONAL EXPERIENCE

Evercore

New York, NY

Incoming Investment Banking Analyst (M&A)

June 2024

Investment Banking Summer Analyst (Generalist M&A)

June 2023 - August 2023

Selected Transaction Experience:

- **Reverse Morris Trust Buyside Advisory on Potential \$6B Aerospace & Defense Merger**
 - Assisted with conducting Reverse Morris Trust (RMT) analysis to determine value creation by analyzing cases that provided attractive dividend and pro-forma equity ownership proceeds for the parent company
 - Strategically analyzed pro-forma leverage ratios, potential multiple rerates, and synergy opportunities to understand possible market expectation revisions which would adjust valuation
- **Buyside Advisory for \$700M+ Telecom Services Provider**
 - Performed comparable companies analysis and relative operating metric benchmarking to examine trends in customer capex spend, revenue growth, margins, and valuation multiples amongst select Telecom Services peers
 - Aided client in finding the best solution to overcoming a 2024 debt maturity wall to resolve creditor liquidity concerns
 - Developed CIM along with various transaction overview presentations for the client's corporate directors

Morgan Stanley

New York, NY

Investment Banking Sophomore Summer Analyst

June 2022 - August 2022

- Selected as 1 out of 4 sophomore interns on the Media and Telecommunications group to embark on a 10-week, fast-paced internship aiming to simulate the full-time analyst experience
- Worked on EQT Partners \$3 billion-dollar all-cash acquisition of Radius Global Infrastructure (Deal Announced March 2023) in which the target company was over 20x levered on EBITDA and highly restricted by existing debt covenants
- Collaborated with 4 interns to present a 1-hour stock pitch on Comcast to 2 VPs in which I took on the valuation segment of the presentation and devised an investment rationale to backup Discounted Cash Flow analysis assumptions
- Worked with Executive Director on Ed-Tech opportunities requiring company overviews, sourcing, and Excel data compilation

LEADERSHIP AND PROFESSIONAL DEVELOPMENT

BlackGen Capital

Ithaca, NY

Co-President

January 2023 - May 2023

- Led internal and external operations for BlackGen's Cornell chapter of 70 students while orchestrating 6 corporate sponsorships
- Researched and pitched event-driven investment opportunities including long positions in SMRT, SPOT, and TRP
- Earned first place in a semester-long stock investment simulator competition consisting of over 40 participants

Cornell Hedge Fund

Ithaca, NY

Head of Education and Stock Pitch Competition Fund

September 2022 - May 2023

- Taught fundamental finance topics to 2 New Member Education cohorts of 11 students for 10 weeks each
- Collaborated in TMT sector to develop investment theses and present pitches to fellow members and industry professionals
- Underwent rigorous 10-week financial training series covering accounting, valuation, financial modeling, and Excel skills

Organizing for Equity in New York

Manhattan, NY

Youth Ambassador

December 2018 - September 2020

- Served as youth ambassador in community organization geared towards diminishing the school-to-prison pipeline in NYC
- Researched Educational Equity to compile informational packets highlighting the causes, impact, and needed changes in NYC's school system, and presented speeches against NYC's 180-day suspension policy at Panel for Educational Policy meetings
- Collaborated with two other students as well as managers to develop methods to cap school suspensions at 20 days

SEO Scholars

Brooklyn, NY

Scholar

March 2016 - Present

- Completed over 720 academic hours of language arts and mathematic courses in addition to standard school curriculum
- Selected to deliver a speech at Henry Kravis' speaking engagement event in October 2019, convincing individuals to donate to SEO

SKILLS, ACTIVITIES, & INTERESTS

Technical Skills: Proficient in Minitab, Microsoft Excel, and PowerPoint | Basic proficiency in Python, JavaScript, and HTML

Extracurricular Activities: Caribbean Dance Team (DJ), Cornell Chess Club, Caribbean Students Association, OFENY

Interests: DJing, Foodie, Basketball, Fashion & Streetwear, Apparel Resale, Entrepreneurship

Selected Participant For: Blackstone Diverse Leaders Program, The D.E. Shaw Group Latitude Fellowship Program